

CALL FOR APPLICATION N° 01 /DG/DRH/DRHD/DRHF

<b>Title:</b>	<b>FTTx Sales Representatives</b>		
<b>Version:</b>	001	<b>Deadline:</b>	January 25 <sup>th</sup> , 2026
<b>Status:</b>	Professional internship	<b>Approved on:</b>	
<b>Places of assignment:</b>	Yaounde and Douala		
<b>Coordination:</b>	Human Resources Director		

### 1. JOB OBJECTIVES

Join the team of the leader of the Telecommunications industry in Cameroon and give new impetus to your career!

You are you dynamic, persistent, you possess strong business acumen, and you are autonomous? Then this opportunity is for you!

We are offering Professional Internships for FTTH Sales Representatives

As an FTTH Sales Representative, you will play a key role in prospecting, promoting, and selling fiber optic internet offers to households and small businesses, thus contributing to the expansion of the company's FTTH subscriber base.

### 2. PRIMARY FUNCTIONS

- Prospect, promote, and sell FTTH (Fiber Optic Internet) offers to households and small businesses through door-to-door sales, using the Fiberconnect platform, which is dedicated to eligibility verification, customer information entry, and online subscription;
- Assist customers on the Fiberconnect platform, specifically with: completing customer information, choosing the appropriate offer, verifying technical eligibility, and paying installation fees using available payment methods;
- Follow up with customers until the service is fully installed;
- Prepare daily sales and field activity reports;
- Strictly adhere to sales procedures, professional ethics, and promote the company's brand image;
- Achieve daily and monthly FTTH subscription targets;
- Ensure a high percentage of correctly and fully completed applications on Fiberconnect;
- Contribute sustainably to increasing the FTTH subscriber base;
- Other related tasks as required.

### 3. ACADEMIC TRAINING

- Must hold at least a high school diploma (or equivalent);
- Training in business, sales, marketing, management, or any other related field is an asset.

#### 4. EXPERIENCE, COMPETENCIES AND APTITUDES

- Be in good physical health and fit for fieldwork;
- Proficiency in English and French is considered an asset;
- Strong customer service skills and excellent listening skills;
- Excellent communication and negotiation skills;
- Ability to quickly resolve customer issues while maintaining quality relationships;
- Good stress and priority management skills;
- Proficiency with office software (Excel, Word, PowerPoint).

#### 5. ACCOUNTABILITY

The employee will be responsible for:

- Performing tasks in a professional manner at all times;
- Providing updates to his immediate superior on a regular basis regarding the activities under his responsibility;
- Submit activity reports on time;
- Notifying the immediate superior of any problem that may affect the profitability and finances of the company.

#### 6. WHAT WE OFFER

- Monthly internship allowance;
- Inclusive and accessible work environment;
- Employee benefits;
- Opportunity for a fixed-term contract after 6 months for top performers.

#### 7. HOW TO APPLY?

- Deadline for submission of application files: January 25<sup>th</sup>, 2026 at 3:30 PM.
- Composition of the file:
  - A stamped job application;
  - A cover letter;
  - A curriculum Vitae;
  - A copy of relevant diplomas;
  - A copy of the relevant certificates and certifications;
  - Photo ID.
- Applications will only be accepted online via the following link: <https://camtel.cm/?>



19 JAN 2026

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